

The background is a collage of various industrial textures and materials, including carbon fiber, metal, and plastic, arranged in a geometric pattern of triangles and diamonds. The colors are primarily black, white, and grey, with some yellow and brown accents.

# Industrifonden

Welcome to the sustainable industry of tomorrow



# We look for ventures that define the industries of tomorrow

## Potential

Startups with potential to introduce a new paradigm for their respective industry

## Innovation

Innovation that creates barriers of entry and enables long term value creation

## Unique insights

Teams that have unique knowledge or deep insights in their respective field



# Investment areas



## RESEARCH

Social science

System level

Science

Technology

### DEEP TECH

- Materials & nanotech
- Algorithms & computing
- Synthetic biology

### TRANSFORMATIVE TECH

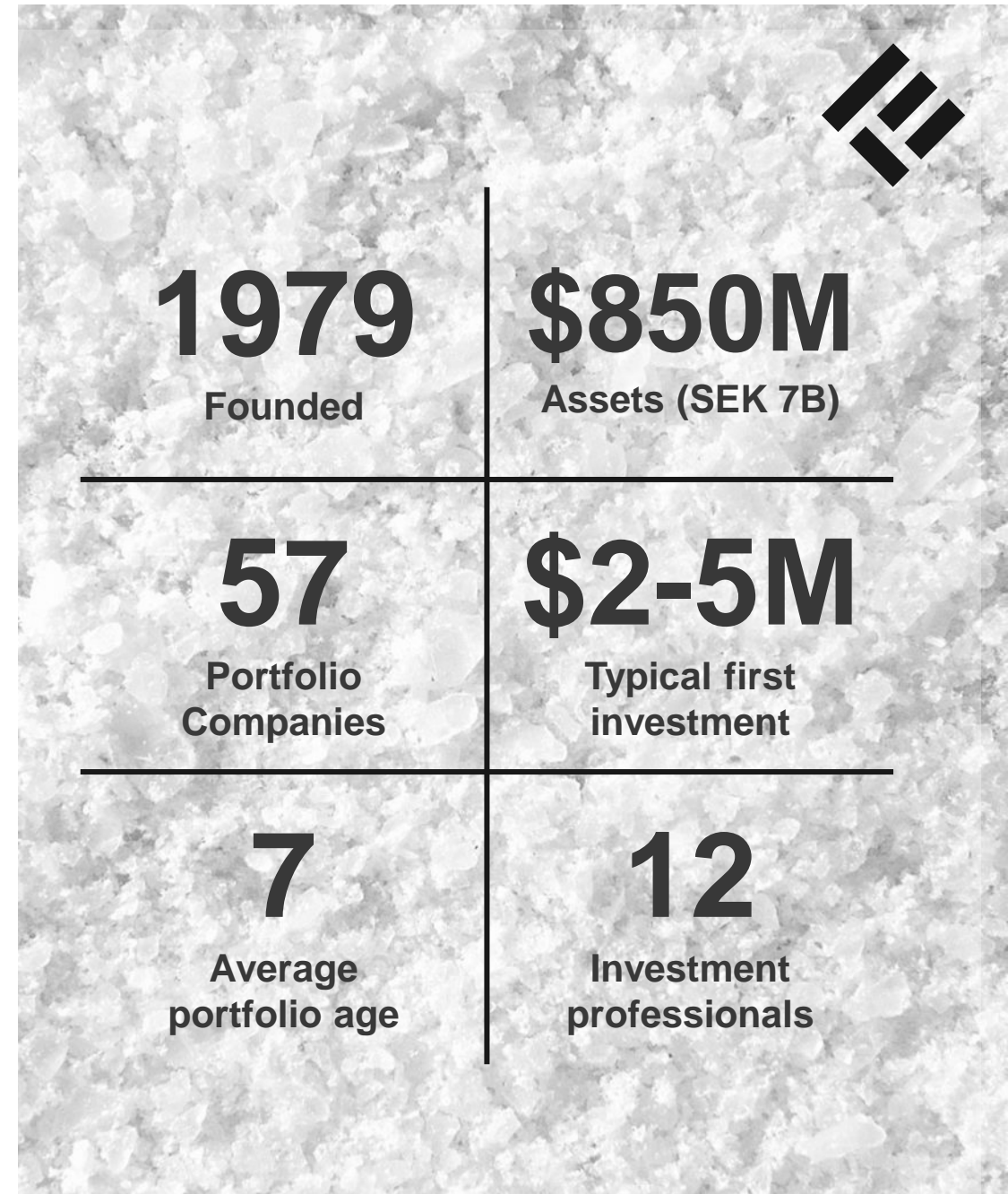
- New behaviour
- New business models
- Value chain disruption

### LIFE SCIENCE

- New therapies
- New diagnostics
- Health Tech

# Industrifonden in breaf

- Nordic focus
- Evergreen structure
- Pursuit of paradigm-shifting investments
- High tolerance for scientific, technological and conceptual risk
- Focus on international syndicates
- 8-10 new investments annually





# Industrifondens investment approach is basically "sustainable greed"



## Return potential

As an evergreen fund, all investments have to have a significant return potential – our exits make up our next fund

## Venture criteria

We invest according to the well-proven Venture Capital model:

- Uniqueness
- Scalability
- Global potential

## Industrifonden purpose

Our mission is to make sure that Swedish research and innovation is put to use in the form of commercially viable companies

## Shaping the future

"We don't invest in anything that doesn't make the world a little better"



# Global change

- Agenda 2030
- Impact focus
- Taxonomy
- Reporting requirements
- Sustainable business strategy
- Competitive edge



# Your stakeholders expectations?



Attractive

Trustworthy

Competitive

Transparent

Ambitious

Contributing







# GLOBALA MÅLEN

för hållbar utveckling



# INDUSTRIFONDENS SUSTAINABLE FRAMEWORK



**UN Global goals – ambitions with 3,5,8,9,10,12**  
*"Industrifonden demands a communicative ambition of the UN Global Goals."*

**Environmental policy / Social / Governance**  
*"identify and measure business specific KPIs"*

**Identify business risks related to sustainable value chain and value creation"**  
*"identify, mitigate and follow up"*

**Shareholders agreement, owners agenda, BoDs annual year review.**  
*"Industrifondens governance structure"*



# What we demand from our investment targets

1. Identify opportunities
2. Identify risks
3. Set policies & frameworks to communicate to stakeholders



Management reports should include KPIs related to their sustainable strategy

- Environmental
- Social
- Governance



- Board of directors are responsible of regular reviews of the company's sustainable strategy, framework and needed actions to stay ahead of risks and keep the company competitive.
- Sustainability is reviewed bi-annually in Industrifondens investment team
- The responsibility of the Investment Director





# Industrifondens way of working



## PRE INVESTMENT

### Analysis of innovation

- How and to what extent does the innovation improve our world?

### Evaluation of the founding team

- Values
- Diversification
- Knowledge

### The UN's global sustainability goals

- What global goals does the innovation have a positive impact on?
- What negative impact is there on the global goals?

### Sustainability Due Diligence

- ESG questionnaire for discussion
- Workshop
- Scorecard for ranking
- 100-day plan for possible measures

## CORPORATE GOVERNANCE

### Active ownership

- Sustainability responsibility for all Investment Directors
- Follow-up of the sustainability work at the portfolio companies twice a year

### Sustainability platform

- Follow-up on action plans
- Reporting on KPIs
- Supporting documents

### Sustainability Academy

- Mandatory for companies with major sustainability risks
- Optional for portfolio companies that want support in the sustainability work

## EXIT

### Preparations

- Prepare company for an exit

### Evaluation

- The potential buyers are evaluated on the basis of social and environmental issues

